



# Bespoke Software Development

A Case Study For Kerf Steel

ONSITE/OFFSITE SUPPORT – SOFTWARE DEVELOPMENT

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### The Client – Kerf Steel

The Kerf group of companies, prides itself on providing clients with quality products at competitive prices and backing the equipment up with a traditional and genuinely high level of customer service. Kerf Developments is the leading British supplier of profile cutting, oxy-fuel cutting, high definition plasma cutting and waterjet cutting equipment.

“Nybble.co.uk Ltd have provided us with a bespoke quote, stock and management system that has been tailored to our companies specific needs. They are great people to deal with and have provided us with everything that was required in a professional and timely manner within budget before deadline.”

– Dan Taylor, Managing Director,  
Kerf Developments Limited

### The Solution

The first most important task was to sit down with the management team to get a real understanding of the requirements and vision of how Kerf Steel wanted to grow as a company. They wanted their clients to have a professional, efficient, problem-free experience. They wanted us to arrange the purchase of the software if possible and install it on the company IT infrastructure, eventually tailoring it to their company. We would then provide support and development as required. Although the business had internal IT provision, we would also be available as an extra layer of support if needed.

We were delighted that the Management at Kerf trusted us to take them forward. We did facilitate the purchase of the software and over time, our software development team have increased functionality of the existing system to meet the requirements of Kerf Steel.

The Company has gone from strength to strength using the improved, bespoke version of the software. Nybble.co.uk Ltd provide ongoing support for the software and we are delighted to have such a professional, progressive company associated with us.

### The Challenge

With such an array and an extensive nationwide clientele, efficient organisation of data through industry specific software is a necessity.

Kerf Steel wanted to use a particular piece of software for quoting, purchasing, invoicing, stock and data records. Unfortunately, the stock control software they wanted to purchase wasn't available to them, as the original producer had stopped supporting it.

The company needed the software and ongoing development to cope with the growth of the business. Kerf Steel wanted to capitalise on efficiency and productivity especially with the difficulty posed to the industry by austerity.



## The Results

Nybble successfully addressed Kerf Steel's challenge by providing a tailored software solution that significantly enhanced their efficiency and productivity. The bespoke quote, stock, and management system designed to meet Kerf Steel's specific needs not only fulfilled their requirements but also exceeded expectations. The implementation of the software, along with continuous support and development from Nybble, facilitated Kerf Steel's growth and operational excellence.

Kerf Steel capitalised on the improved, bespoke version of the software, allowing for a professional and problem-free experience for their clients. Nybble's collaboration enabled the company to navigate challenges posed by industry-wide austerity measures, positioning them as a progressive and resilient player in the market.

## The Conclusion

Nybble's tailored software solution has empowered Kerf Steel to navigate the complexities of the steel industry with increased efficiency and productivity. The ongoing support provided by Nybble ensures that Kerf Steel continues to benefit from a seamless and customised software system, contributing to the company's growth and success.

This case study underscores the significance of collaborative partnerships and tailored solutions in overcoming industry-specific challenges. The success of this partnership is evident in Kerf Steel's positive feedback, attesting to Nybble's professionalism, efficiency, and timely delivery within budget constraints.